

The Raymond Recorder

S. I. MAY, Editor and Proprietor
Published Every Thursday

Non-political. Partisan only in the interests of Raymond and district
Advertising rates on application

GRADUATION FOR WHAT AND TO WHAT?

June graduations remind us that while there are not more than 80% as many positions open for the graduates as in better years, that the occasion symbolizes a wealth which no one can take away. The graduate who has earned his diploma has a mind that has been made agile better able to grasp things.

His mind has been disciplined to know that accuracy alone gets the right answer and that the way out of a problem is through.

His education has acquainted him with some of the great and good in ages past. It has taught him how to look up and find out things. It has in most instances made him easier to live with. Such knowledge as he has gained, has opened doors into such vast rooms of knowledge that he realizes as he did not before that what he knows as compared to what he does not know, is as a shovel full of sand compared with all the shores of all the seas.

These qualities: an enquiring mind, accuracy, determination to get the answer and a realization that what is to be learned is great; while what is known is small, are great assets which with a right attitude toward life and his fellows will sooner or later enable him to win out.

PRICE CUTTING

The price cutter is worse than a criminal! He is a fool! He not only pulls down the standing of his services, he not only pulls

down his competitors, but he pulls down himself and his whole trade. He scuttles the ship in which he himself is afloat.

Nothing is so easy as to cut prices. And nothing is so hard as to get them back once they have been pulled down. Any child can throw a glass of water on the floor but all the wisest scientists in the world can't pick that water up.

Who gets the benefits of price cutting? "Nobody." The man who sells makes no net profits and the man who buys soon finds himself getting an inferior article. No business man can permanently keep up the standard of his service if the price is persistently cut. Pretty soon he is compelled to give an unreliable service, and to cut down the wages of his employees. The man who cuts price puts up the sign—"This way to the junk heap."

He admits his own failure as a salesman. He admits he has been defeated according to the Marquis of Queensbury rules of business. He admits he cannot win by fighting fair. He brands himself as a bitter-below-the-belt. If the business world were dominated by price cutters there would be no business at all. Price cutting, in fact, is not business anymore than malpractice is health. Whenever you see this sign on a price cutter's store "Going out of business," you may be sure it is a lie. How can he go out of business—WHEN HE NEVER WAS IN—Selected

WHERE TO MUCH MONEY GOES

The present minister of labor in the federal government compiled figures showing that Alberta annually contributed something like ten millions of dollars to manufactures in Ontario and Quebec, in the way of increased prices for goods purchased.

In other words had Alberta been able to buy at world market prices, instead of being compelled to buy Canadian goods through tariff protection, people of this province could save

ten million dollars annually.

This would not appear so bad except for the tremendous fortunes some of the owners of the eastern manufacturing plants accumulate. If it was merely a fair exchange of commodities, farm products for manufactured goods, on comparatively fair prices, this province would not have much kick coming.

In 1905 a group of wealthy men put \$500,000 into the common stock of Dominion Textiles. In 1908 and 1909 they got the whole of their investment back in dividends. In addition they have received since then in the way of dividends \$14,500,000 or a total of \$35,000,000 in profits on an investment of \$500,000 made 31 years ago. In nine of the last 15 years the annual dividends on this investment totalled \$75,000, or fifty per cent more than the original investment.

Over the whole period of 31 years the total return on each \$100 invested has been \$3,000 in the way of dividends.

Furthermore the common stock which originally cost \$500,000 has now a book value of \$10,000,000. This makes a total return on the original half a million dollars investment of 25 million dollars.

Alberta's annual contribution of ten million dollars a year has been going to aid in the piling up of profits such as the Dominion Textile corporation has accumulated. And there are others.

Had Alberta sent her money out into the world and ransacked markets for the best good at the cheapest prices, she would have saved ten million dollars a year and there would not have been such case as the one cited above.

Furthermore the country from which Alberta bought goods here would have in return bought the surplus production of Alberta farms, instead of following the uneconomic policy of bonusing their own farmers to produce inferior products at much higher cost.

"I weary of bowing the knee as society tells me to bow, To the covetous, overfed gods of industry, commerce and trade Who fatten upon the needs of helpless despairing hordes And build themselves temples of stone as fashionably grim and cold As their own selfish hearts." Brooks Bulletin

ALBERTA CROP REPORT NUMBER FIVE

(Issued by Alberta Department of Agriculture, Edmonton, July 3rd, 1936)

During the past two weeks,

all dry land crops in the southern and east central areas have suffered a serious set-back at a critical period because of prevailing hot weather and high winds, no rains having occurred to relieve these distressed conditions. This is especially true of the territory from Medicine Hat north-west to Brooks and continuing north to the Youngstown district, where hopes for even a fair crop are practically abandoned. In the more seriously affected districts, a shortage of feed is anticipated. The whole of the south and east is badly in need of moisture. This applies particularly to stubbled-in crops, pasture and range lands.

In the west-central area and the Edmonton zone, some severe thunder storms and scattered showers have occurred, but these have only been very local. Though there is still a good reserve of subsoil moisture over a great deal of the country, many districts would welcome good rains for surface needs. If weather continues dry, maturity of grain crops will be unduly hastened with some consequent reduction in yields.

The most favourable conditions obtain in the Peace River district where good showers have been more general & development of all crops has continued normally. Prospects in this area point toward an earlier harvest by at least one week than in 1935.

Summer fallowing in the south is almost complete, though delayed to some extent by high winds and dry soil conditions. Rapid progress is being made in the centre and north where about 50% of fallowing has been done.

Haying is general in the south with yields reported poor to fair. Some cutting has commenced in central districts where the crop is likely to be somewhat below normal. With favourable conditions during the next 10 days the hay crop in the north will be quite up to average.

The warm dry conditions have hastened the grasshopper hatch and mixing stations are working at capacity. Crop damage up to 10% has been suffered at some points, but the situation over the entire pest-ridden area is under reasonable control and no serious trouble is anticipated. Further supplies for mixing stations have been arranged for by the Department to safeguard the situation. Gophers are exceedingly numerous at certain points in the south, and their control is becoming a problem in a few districts where they are causing some crop injury. Hail has occurred in the Lacombe and Sedgewick districts with

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only slight damage.

The livestock market has changed little during the last two weeks. Cattle prices continue low but movement is steady. The hog market is brisk with an encouraging trend in prices. Though hog marketing in the south are higher than usual, smaller marketings from the north make it increasingly apparent that sow holdings in many districts have been materially reduced since last season for lack of feed grain. A satisfactory wool clip has been marketed from the south ranges.

An Expert

At a circus a strong man dipped a sponge into a pail of water and then squeezed until every drop of water was out of it. He invited any one who wished to come into the ring and try to squeeze another drop out of the sponge.

Several men tried it without result.

At last a small man entered and to the astonishment of all present he squeezed out drop after drop.

A member of the audience recognized the man and shouted,

"That is not a fair test. This man is the income tax collector."

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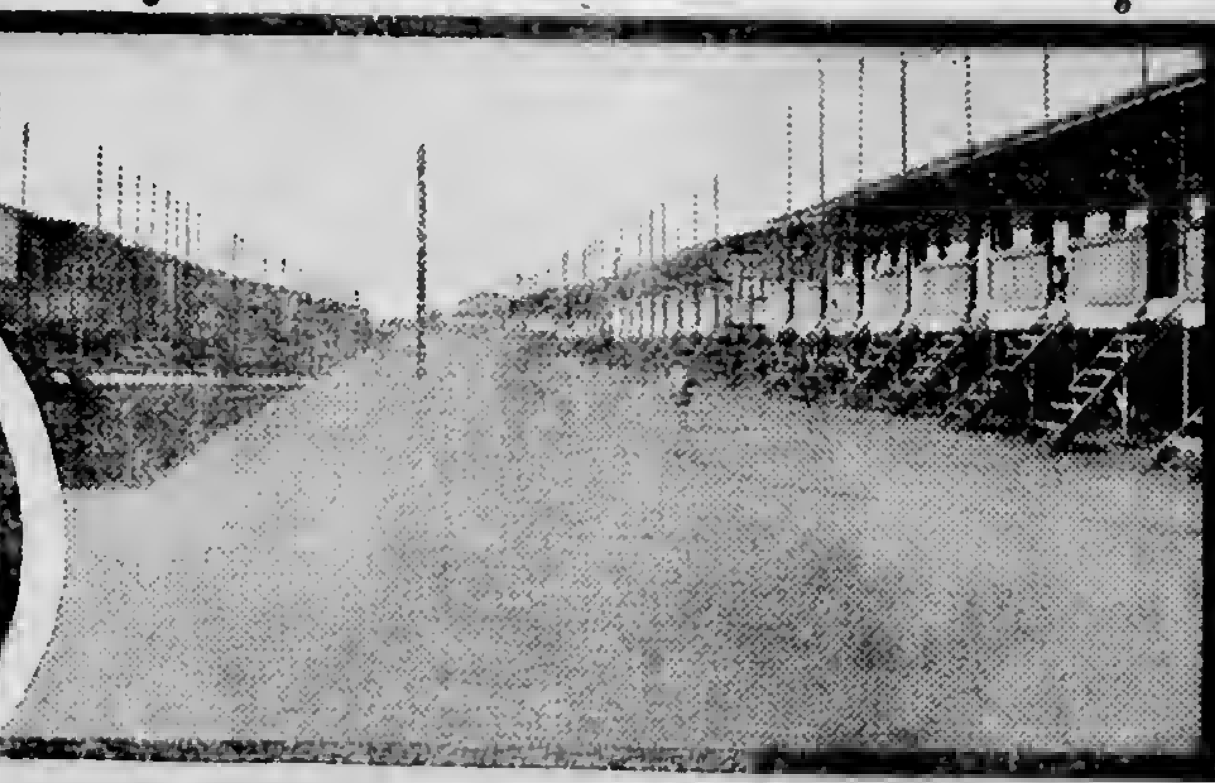
RALPH BROS.
Transfer



THEN THE PHOTOGRAPHER RAN... This picture of a great wave coming aboard an Imperial Oil tankship on the Atlantic Ocean was snapped by one of the crew whose next act was to "snap out of it" into the shelter of a deckhouse.

HE CAN'T GO WRONG...

Clear, reliable road maps and courteous, helpful road and tourist information are only two of the extra services gladly given at Imperial Oil stations. ... With Imperial touring information and Imperial gasolines and motor oils, you just can't go wrong. Drop a line to Imperial Touring Service, 92 King St. East, Toronto, for free road maps marked with the best route for that motor trip you are planning.



A HOUSING PROBLEM SOLVED... Before Imperial Oil interests developed the oil fields of Peru there were homes there such as that on the left. Foremost in the development, which involved expenditures of great sums of money put up by thousands of investors, was a program to house the native workers. Its result was that rows of neat dwellings like those above sprang up on the desert near the oil fields.





WEEKLY LETTER

Cut Flowers for Decoration

At this time of the year we are frequently asked, "How can I keep cut flowers fresh for a long time?" Others enquire about the feasibility of certain methods of keeping cut flowers that they have heard recommended. The editor of this letter has therefore obtained the following statement from those in charge of our horticultural work:

With most flowers it is quite essential to cut them either early in the morning, while the dew is still on them, or in the cool of the evening. We find that roses, peonies, dahlias and gladioli respond best when cut in the evening. Dahlias we might add must always be cut when in full bloom; iris, poppies and pinks are best when cut in half bloom, peonies when they show a good colour.

Slanting cuts made with a sharp knife are very successful since shears crush or bruise the stem preventing the free rise of water to the leaves and

blossoms. At the same time a slanting cut prevents the stems from resting on the bottom of the vase and thereby checking the flow of water.

It has been found advisable to soak cut flowers for several hours in deep, cool water as soon as they are gathered. The thick or fleshy leaved kinds, such as stocks, snapdragons, sinningias and petunias, need at least 10 to 12 hours of soaking before they are arranged. Splitting or pounding and scraping the stems of the woody sorts as lilacs, spirea, honeysuckle & also peonies has been recommended by some experimenters and has given quite satisfactory results. There is still some doubt, however, about dipping the stems of such flowers as poppies, hollyhocks, nigella and dahlias, in boiling water before they are soaked in cold water. There are indications that this method may prove of some value in prolonging the life of the cut flower.

Adding $\frac{1}{4}$ to $\frac{1}{2}$ teaspoonful of charcoal or permanganate of

potassium to one quart of water prevents the growth of bacteria on the cut end, thereby prolonging the life of a cut flower. The use of 1 or 2 drops of creolin or other similar disinfectant has given indications of excellent results, but aspirin has not proved effective.

Cutting the stems of arranged flowers once a day is a worthwhile activity to keep flowers fresh. This must be done under water to prevent air bubbles from entering the stems and thus blocking the free flow of water.

Pansies and nasturtiums appeared much brighter after they were plunged up to their blossoms in cool water for half an hour at 8 hour intervals. The pansies in particular find it difficult to draw water through their stems, but absorb it readily through the leaves and petals.

Warm or hot drafts cause immediate wilting in cut flowers. Dahlias in particular are quickly affected by such influences.

John Ratsek, floriculturist at the New York State College at Ithaca, found in experimenting with various types of containers, that cut flowers lasted much longer in copper vessels. He surmised that the copper ions dispersed in the container prevented the bacteria from concentrating on the cut end of the flowers.

SHEEP ON THE PRAIRIE FARM

It is well known that sheep are adapted to semi-arid conditions and that they will live on short dry pasture where cattle will lose weight. In view of this fact, it would seem that in the drier sections of the prairie, a few sheep could profitably replace some of the cattle. Sheep will also do well in districts where rain is plentiful, provided they are not kept continually on low lying damp ground. They eat many weeds, fatten readily on mixtures of low grade, whole grain and weed seeds, and seeds will not grow after passing through a sheep, advantages which cattle or hogs do not possess. One cow eats approximately as much as half a dozen sheep.

The lamb crop is the chief source of revenue, the wool clip usually taking care of the overhead. The lambs are born in the spring and sold in the fall, only the breeding stock being carried through the winter. At the Dominion Experimental Station at Scott, Sask., lambs that have had a good start in the spring and fairly good pasture in summer have been fattened off economically in the fall on rape pasture without grain. Lambs fed grain while on rape pasture made very little extra gain and a third lot of lambs on a full grain ration in a dry lot made considerable lower gains. No serious trouble was experienced with bleating but care was taken during the first few days to keep the lambs off the rape when it was wet with dew or rain. Rape for this purpose may either be seeded in rows wide enough apart to cultivate between or in narrow rows with the regular grain drill seeder, but in either case the plants may well be from 4 to 6 inches apart. Rape may be seeded with oats if desired. There is less loss from tramping of the crop if there is room for the sheep to walk between the rows.

On the average farm a portion of the summer fallow land may be seeded to rape and utilized for the entire flock of sheep when the regular pasture becomes dry and short or the rape may be retained for the lambing and weaning time. A light frost will not damage the rape when well developed but the young plants are "frost tender."

Although there is no important export market for dressed lamb, the prices on the hoof at stock yards have been consistently higher than cattle prices. To obtain the highest price it is necessary to market a well finished lamb of the proper market weight i.e. around 90 pounds.

E. Van Nieu,
Asst. Superintendent,
Dominion Experimental Station
Scott, Sask.

Good Health Is Priceless

It Cannot Be Bought!

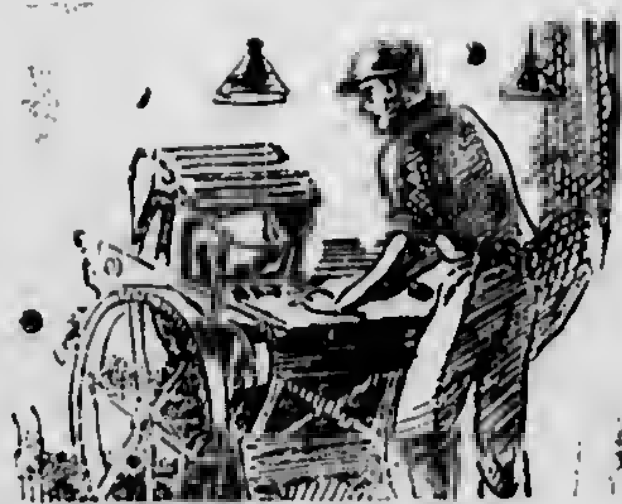
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Minimum Wheat Price

THE ALBERTA WHEAT POOL invites the co-operation of all organized bodies and all interested individuals in impressing upon the FEDERAL GOVERNMENT and the people of all Canada the importance of fixing a minimum price for wheat above the average cost of production.

This can best be done by resolutions passed by boards of trade, municipal councils and other similar organizations, or letters to members of parliament.

Alberta Wheat Pool



Here's Frank, on his way to First Base or somewhere else.

WANT AD. COLUMN
FOR SALE CHEAP—A neat and roomy Kitchen Cabinet—See Enid Depew or call at the Recorder Office. 1510

LOST—Wednesday on Stampede Grounds, 21 Jewel White Gold Studebaker Watch, engraved "George" on back. White gold chain, small links, with rabbits foot on end. Reward if returned to Recorder Office. J. Mooring, Picture Butte.

FOUND—Ladies Brown leather purse, at Stampede Grounds. Owner may have same by identifying it and paying for this ad. at The Recorder.

NEWS NOTES

Constable Ellis of Magrath was here on official business Thursday afternoon.

Mr. and Mrs. John Goddard and two sons, of Salt Lake City Utah, are visiting here for a week or so with relatives and friends. On Sunday they and some of the Raymond people enjoyed an outing to Waterton Lakes Park. Mrs. Goddard is a sister of Mrs. L. C. Woolley and Mrs. A. J. Walton.

Mr. and Mrs. I. B. Roberts are in Salt Lake City, attending the funeral services of Mrs. Robert's mother, who passed away here slightly more than a week ago. Deceased was an elderly lady and had been in ill health for some time, although feeling exceptionally well at times. The sympathy of the community is extended to Mrs. Roberts in her bereavement.

Heavy infestations of hoppers are reported in some corners of the district and with the drought makes the farmers feel discouraged and fearful of the future. This is a great country for surprises and no one can tell, even now, just how grain fields will respond to a good soaking rain. Advice has been given by ecclesiastical leaders of the district for farmers not to be in too big a hurry to turn stock into fields which look gone, as with moisture these acres will make a splendid stand of hay.

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**COMEDY SPORT TO GET
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PLAYERS ARE MOUNTED
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BURRO FROLIC

"Donkey ball" a new type of baseball, will be introduced into Raymond soon under the sponsorship of the Rotary Club.

The game is new to this section of the country and comparatively new in the United States. It is played in the same manner as baseball but the players, are mounted on donkeys during the game. For instance, a batter after hitting the ball mounts his donkey and rides to first base.

If he is successful in reaching the initial plate, he must continue his way to the other bases in the same manner. The team in the field is also mounted on burros. The game is a hilarious affair with the trained animals causing base runners plenty of trouble with their balking tactics.

Teams will be made up entirely of local men, with entries listed from the civic organizations.

Promotion of the game will be under the direction of the Rotary Club. A small admission fee will be charged and proceeds derived from the game will be used for charitable purposes.

"Donkey ball" has become quite popular in eastern and midwestern cities and interest in the game is growing rapidly. The game here is expected to draw a large crowd as local business and professional men don suits for play.

GOOD MINIMUM PRICE NEEDED

The setting of a fair minimum price for wheat by the Wheat Board is a matter of primary importance to Alberta and Western Canada. The Alberta Wheat Pool invites the co-operation of all organized bodies who are interested in seeing this desired end brought about. It is also important that the Federal Government be impressed with the need for the continuation of the Wheat Board.

The experience of 1935-36 crop year shows that the setting of a reasonable minimum price provided a measure of protection for the wheat growers that could have been obtained in no other way. The Alberta Wheat Pool contends that the losses, if any, entailed are trivial as compared with the advantages gained by providing purchasing power for the farmers of the west. A drive to bring about lower wheat prices was frustrated by the Wheat Pools in co-operation with the Federal Government last year. While the situation has changed somewhat and prospects appear brighter for improved prices this year, it is suggested that the welfare of agriculture needs the steady influence of a substantial minimum price in order to offset adverse movements which may develop later on.

NEWS NOTES

An International Laugh Session.

Mr. and Mrs. Farnham Kimball, Jr., are spending a week with friends and relatives in Raymond.

Edwin, youngest brother of J. LeRoy Anderson of Raymond met with a serious accident at Waterton over the week-end when he fell backward while climbing in Red Rock Canyon and broke his collar bone, fractured his skull and was generally bruised and shaken up. He is progressing as well as can be expected under the circumstances, but relatives are still anxious about him.

A number of Raymond people attended the Temple sessions at Cardston Thursday, included in the number being Mr. and Mrs. F. R. Taylor, Mr. and Mrs. A. H. Zabriskie and their relatives from Utah; Mr. and Mrs. C. R. Wing, Mrs. Bonnie Nalder, Mrs. Hamp Witbeck, Mrs. Frye, Ira McBride, Mr. and Mrs. C. E. Fawns and others. They reported a very enjoyable session.

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Porter's Garage

PHONE 7

RAYMOND

Tenders Wanted

Tenders will be received up to 6 p. m. on Thursday, July 16, 1936, for the washing and cleaning of all woodwork in the Public School Building in Raymond.

All bids must be mailed to Paul L. Dahl, Secretary of the Raymond School District, No. 700, of Raymond. The lowest or any bid not necessarily accepted.

Paul L. Dahl,
Secretary.

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